

2013 REGIONAL KING SALMON STAMP SALES SUMMARY REPORT

2013 LICENSE YEAR KING SALMON STAMPS SOLD

AS OF 2/21/14	RESIDENT				NONRESIDENT			
REGION	TOTAL# KS	GROSS \$	5% COMMISSION	NET \$	TOTAL# NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	9,525	95,250	4,763	90,488	14,780	438,460	21,923	416,537
Region 1	12,732	127,320	6,366	120,954	36,108	722,025	36,101	685,924
Region 2	26,753	267,530	13,377	254,154	28,176	563,710	28,186	535,525
Region 3	2,235	22,350	1,118	21,233	953	19,345	953	18,378
OUTSIDE AK	346	3,460	173	3,287	2,291	41,045	2,052	38,993
Mail-in/Walk-in HQ Sales	35	350	18	333	82	2,725	136	2,589
TOTAL	51,626	516,260	25,813	490,447	82,390	1,787,310	89,366	1,697,945

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
24,305	533,710	26,686	507,025
48,840	849,345	42,467	806,878
54,929	831,240	41,562	789,678
3,188	41,695	2,085	39,610
2,637	44,505	2,225	42,280
117	3,075	154	2,921
134,016	2,303,570	115,179	2,188,392

2012 LICENSE YEAR KING SALMON STAMPS SOLD

AS OF 2/21/14	RESIDENT				NONRESIDENT			
REGION	TOTAL# KS	GROSS \$	5% COMMISSION	NET \$	TOTAL# NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	8,492	84,920	4,246	80,674	13,578	405,420	20,271	385,149
Region 1	12,335	123,350	6,167.5	117,183	35,990	704,880	35,244	669,636
Region 2	32,640	326,400	16,320	310,080	25,607	559,845	27,992	531,853
Region 3	2,999	29,990	1,499.5	28,491	1,477	31,900	1,595	30,305
OUTSIDE AK	432	4,320	216	4,104	2,477	49,085	2,454.25	46,631
Mail-in/Walk-in HQ Sales	31	310	15.5	294.5	68	2,575	128.75	2,446
TOTAL	56,929	569,290	28,465	540,826	79,197	1,753,705	87,685	1,666,020

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
22,070	490,340	24,517	465,823
48,325	828,230	41,412	786,819
58,247	886,245	44,312	841,933
4,476	61,890	3,095	58,796
2,909	53,405	2,670.25	50,735
99	2,885	144.25	2,741
136,126	2,322,995	116,150	2,206,845

2013 MINUS 2012 COMPARISON OF KING SALMON STAMPS SOLD

	RESIDENT				NONRESIDENT			
REGION	TOTAL # KS	GROSS \$	5% COMMISSION	NET \$	TOTAL # NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	1,033	10,330	517	9,814	1,202	33,040	1,652	31,388
Region 1	397	3,970	199	3,772	118	17,145	857	16,288
Region 2	(5,887)	(58,870)	(2,944)	(55,927)	2,569	3,865	193	3,672
Region 3	(764)	(7,640)	(382)	(7,258)	(524)	(12,555)	(628)	(11,927)
OUTSIDE AK	(86)	(860)	(43)	(817)	(186)	(8,040)	(402)	(7,638)
Mail-in/Walk-in HQ Sales	4	40	2	38	14	150	8	143
TOTAL	(5,303)	(53,030)	(2,652)	(50,379)	3,193	33,605	1,680	31,925

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
2,235	43,370	2,169	41,202
515	21,115	1,056	20,059
(3,318)	(55,005)	(2,750)	(52,255)
(1,288)	(20,195)	(1,010)	(19,185)
(272)	(8,900)	(445)	(8,455)
18	190	10	181
(2,110)	(19,425)	(971)	(18,454)

KEY

KS	ANNUAL RESIDENT \$10
1 DAY	ONE DAY NONRESIDENT \$10
3 DAY	THREE DAY NONRESIDENT \$20
7 DAY	SEVEN DAY NONRESIDENT \$30
14 DAY	FOURTEEN DAY NONRESIDENT \$50
ML	ANNUAL NONRESIDENT MILITARY \$20
YS	ANNUAL NONRESIDENT \$100
ZZ	DUPLICATE FOR LOST STAMP \$5
YT	YT-AK NONRESIDENT RECIPROCAL KING SALMON STAMP \$10
VD	VOID STAMP \$0
NR	ALL NONRESIDENT STAMPS (YS+ML+1DAY+3DAY+7DAY+14DAY)

The commission expense is estimated at 5% of the calculated gross revenues. Data is shown as rounded to the nearest whole dollar.

Net revenues are calculated by gross\$ minus commission\$.

The summary totals shown for nonresident class/types include duplicate King salmon stamp sales.

2013 KING SALMON TAGS SOLD IN REGION 1

CITY	RESIDENT		NONRESIDENT																
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #
Angoon	70	700	29	290	161	3,220	315	9,450	15	750		-	6	600		-	2	10	3
Coffman Cove	39	390	30	300	27	540	66	1,980	9	450		-	10	1,000		-	3	15	4
Craig	353	3,530	308	3,080	1,353	27,060	574	17,220	24	1,200	3	60	79	7,900		-	17	85	20
Edna Bay	1	10		-		-		-	1	50		-		-		-		-	
Elfin Cove	5	50	146	1,460	212	4,240	512	15,360	7	350		-	22	2,200	3	30	2	10	5
Funter Bay		-		-		-		-		-		-		-		-		-	
Gustavus	26	260	305	3,050	140	2,800	58	1,740		-		-	7	700		-		-	6
Haines	224	2,240	191	1,910	24	480	10	300	7	350		-	2	200	63	630	3	15	13
Hoonah	129	1,290	15	150	13	260	11	330	2	100		-	2	200		-	6	30	3
Hydaburg	5	50		-		-		-		-		-		-		-		-	
Hyder	8	80		-		-		-		-		-		-		-		-	
Juneau Local *	5,165	51,650	2,188	21,880	529	10,580	1,013	30,390	161	8,050	58	1,160	142	14,200	8	80	75	375	106
Juneau HQ's Walk-In**	35	350	7	70	10	200	40	1,200	17	850		-	4	400	2	20	1	5	1
Kake	54	540		-	4	80	3	90	10	500		-	5	500		-	3	15	1
Ketchikan	2,514	25,140	5,197	51,970	2,849	56,980	1,966	58,980	147	7,350	76	1,520	285	28,500	2	20	60	300	261
Klawock	279	2,790	124	1,240	318	6,360	184	5,520	18	900	1	20	27	2,700		-	1	5	11
Metlakatla	12	120	3	30		-		-		-		-		-		-		-	
Meyers Chuck	1	10	1	10	1	20		-		-		-		-		-		-	
Naukati		-	4	40	8	160	33	990		-		-		-		-		-	
Pelican	16	160	5	50	15	300	37	1,110		-		-	2	200		-		-	
Petersburg	749	7,490	136	1,360	143	2,860	448	13,440	67	3,350	10	200	65	6,500		-	20	100	17
Point Baker		-		-		-	3	90		-		-		-		-		-	
Port Alexander	8	80	16	160	16	320	34	1,020		-		-	1	100		-		-	
Sitka	2,119	21,190	3,014	30,140	4,158	83,160	2,073	62,190	79	3,950	75	1,500	158	15,800	2	20	79	395	206
Skagway	158	1,580	1,120	11,200	28	560	21	630	7	350		-	4	400	115	1,150	4	20	7
Tenakee Spgs	25	250	10	100	43	860		-	2	100		-		-		-		-	2
Thorne Bay	60	600	26	260	109	2,180	165	4,950	18	900		-	14	1,400		-	1	5	4
Ward Cove	51	510	1,501	15,010	23	460	12	360		-	1	20	1	100		-		-	7
Whale Pass		-		-		-		-		-		-		-		-		-	
Wrangell	532	5,320	141	1,410	103	2,060	181	5,430	68	3,400		-	50	5,000		-	12	60	12
Yakutat	129	1,290	265	2,650	171	3,420	189	5,670	6	300	15	300	12	1,200	2	20	11	55	14
TOTALS	12,767	\$127,670	14,782	\$147,820	10,458	\$209,160	7,948	\$238,440	665	\$33,250	239	\$4,780	898	\$89,800	197	\$1,970	300	\$1,500	703

NONRESIDENT TOTAL	
TOTAL #	TOTAL \$
531	14,320
149	4,285
2,378	56,605
1	50
909	23,620
0	0
516	8,290
313	3,255
52	1,070
0	0
0	0
4,280	86,635
82	2,725
26	1,185
10,843	205,600
684	16,745
3	30
2	30
45	1,190
59	1,660
906	27,810
3	90
67	1,600
9,844	197,135
1,306	13,160
57	1,060
337	9,695
1,545	15,950
0	0
567	17,360
685	13,595
36,190	\$724,750

GRAND TOTAL	
TOTAL #	TOTAL \$
601	15,020
188	4,675
2,731	60,135
2	60
914	23,670
0	0
542	8,550
537	5,495
181	2,360
5	50
8	80
9,445	138,285
117	3,075
80	1,725
13,357	230,740
963	19,535
15	150
3	40
45	1,190
75	1,820
1,655	35,300
3	90
75	1,680
11,963	218,325
1,464	14,740
82	1,310
397	10,295
1,596	16,460
0	0
1,099	22,680
814	14,885
48,957	\$852,420

* Juneau Local includes Auke Bay and Douglas sales

**Juneau HQ's includes Mail-In & Walk-In ONLY

2013 KING SALMON TAGS SOLD IN REGION 2

CITY	RESIDENT				NONRESIDENT													NONRESIDENT TOTAL		GRAND TOTAL			
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #	Total #	Total \$	Total #	Total \$
Aleknagik	12	120	12	120	20	400	101	3,030	2	100										135	3,650	147	3,770
Alexander Creek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Anchor Point	196	1,960	197	1,970	49	980	72	2,160	13	650			11	1,100			5	25	15	362	6,885	558	8,845
Anchorage	10,113	101,130	2,155	21,550	1,007	20,140	1,498	44,940	416	20,800	194	3,880	236	23,600	5	50	167	835	274	5,952	135,745	16,065	236,875
Beluga	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Big Lake	57	570	2	20	10	200	24	720			1	20								38	960	95	1,530
Chenega Bay	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Chickaloon	2	20	-	-	-	-	-	-	-	-										0	0	2	20
Chignik	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Chignik Lagoon	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Chiniak	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Chugiak	-	-	-	-	1	20	7	210												8	230	8	230
Cold Bay	2	20	-	-	5	100	13	390	1	50										19	540	21	560
Cooper Landing	58	580	235	2,350	62	1,240	32	960	2	100			6	600			5	25	20	362	5,275	420	5,855
Copper Center	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Cordova	163	1,630	26	260	19	380	12	360	2	100	3	60	5	500			4	20	6	77	1,680	240	3,310
Dillingham	97	970	11	110	57	1,140	178	5,340	30	1,500			18	1,800			4	20	6	304	9,910	401	10,880
Dutch Harbor	12	120	-	-	1	20	-	-	-	-										1	20	13	140
Eagle River	1,461	14,610	208	2,080	75	1,500	54	1,620	11	550	60	1,200	7	700			15	75	10	440	7,725	1,901	22,335
Egegik	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Ekwok	5	50	-	-	-	-	-	-	-	-										0	0	5	50
Elmendorf A F B	1,065	10,650	79	790	31	620	26	780	12	600	309	6,180	2	200			16	80	18	493	9,250	1,558	19,900
False Pass	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Fort Richardson	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Girdwood	39	390	5	50	5	100	5	150												15	300	54	690
Homer	2,079	20,790	2,687	26,870	609	12,180	379	11,370	68	3,400	15	300	91	9,100	6	60	69	345	125	4,049	63,565	6,128	84,355
Hope	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Houston	15	150	8	80	-	-	-	-	1	50										9	130	24	280
Igiugig	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Iliamna	1	10	-	-	-	-	37	1,110					2	200						39	1,310	40	1,320
Indian	-	-	-	-	-	-	-	-	-	-										0	0	0	0
JBER	87	870	14	140	15	300	2	60			29	580			1	10	2	10	2	65	1,090	152	1,980
Karluk	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Kasilof	196	1,960	246	2,460	81	1,620	126	3,780	20	1,000	7	140	12	1,200			10	50	12	514	10,250	710	12,210
Kenai	893	8,930	765	7,650	249	4,980	328	9,840	59	2,950	2	80	29	2,900			13	65	36	1,481	28,425	2,374	37,355
King Cove	-	-	-	-	-	-	-	-	-	-										0	0	0	0
King Salmon	198	1,980	92	920	145	2,900	391	11,730	34	1,700			34	3,400			16	80	9	721	20,730	919	22,710
Kodiak	1,932	19,320	466	4,660	322	6,440	597	17,910	152	7,600	274	5,480	71	7,100	4	40	52	260	83	2,021	49,450	3,953	68,770
Koliganek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Larsen Bay	2	20	9	90	4	80	41	1,230	7	350			8	800					1	70	2,550	72	2,570
Moose Pass	1	10	2	20	-	-	-	-	-	-										2	20	3	30
Naknek	25	250	14	140	5	100	5	150	2	100			2	200					2	30	690	55	940
Nanwalek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Nikiski	-	-	18	180	-	-	-	-	1	50										20	230	20	230
Ninilichik	322	3,220	448	4,480	157	3,140	112	3,360	7	350	4	80	19	1,900			7	35	23	777	13,345	1,099	16,565
Old Harbor	6	60	1	10	12	240	6	180												19	430	25	490
Ouzinkie	9	90	-	-	1	20	-	-	-	-										1	20	10	110
Palmer	535	5,350	62	620	39	780	19	570	4	200	1	20	4	400			7	35	16	152	2,625	687	7,975
Pedro Bay	1	10	-	-	30	600	2	60												32	660	33	670
Port Alsworth	9	90	17	170	-	-	8	240					2	200						27	610	36	700
Port Graham	7	70	-	-	-	-	-	-	-	-										0	0	7	70
Port Lions	3	30	-	-	-	-	67	2,010												68	2,010	71	2,040
Port Moller	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Portage Creek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Sand Point	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Seldovia	51	510	12	120	13	260	10	300	2	100	2	40	3	300			1	5	1	44	1,125	95	1,635
Seward	847	8,470	1,076	10,760	313	6,260	206	6,180	22	1,100	26	520	5	500	5	50	45	225	47	1,745	25,545	2,592	34,015
Skwentna	8	80	3	30	13	260	3	90	5	250			1	100						25	730	33	810
Soldotna	2,620	26,200	2,646	26,460	1,138	22,760	1,202	36,060	176	8,800	25	500	135	13,500			93	465	182	5,597	108,545	8,217	134,745
South Naknek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Sterling	43	430	358	3,580	119	2,380	219	6,570	2	100			5	500			6	30	4	713	13,160	756	13,590
Sutton	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Talkeetna	56	560	365	3,650	18	360	5	150	1	50	1	20	2	200	1	10	3	15	5	401	4,445	457	5,005
Togiak	2	20	-	-	-	-	-	-	-	-			1	100						1	100	3	120
Trapper Creek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Tyonek	-	-	-	-	-	-	-	-	-	-										0	0	0	0
Unalaska	6	60	-	-	-	-	-	-	-	-										0	0	6	60
Valdez	240	2,400	44	440	24	480	2	60	2	100	3	60	38	3,800	2	20	2	10	10	127	4,950	367	7,350
Wasilla	3,172	31,720	460	4,600	220	4,400	194	5,820	50	2,500	40	800	37	3,700	7	70	35	175	56	1,099	21,995	4,271	53,715
Whittier	93	930	49	490	18	360	18	540	5	250			6	600			5	25		101	2,265	194	3,195
Willow	12	120	9	90	2	40	3	90			1	20	3	300					2	20	540	32	660
TOTALS	26,753	\$267,530	12,801	\$128,010	4,889	\$97,780	6,004	\$180,120	1,109	\$55,450	997	\$19,940	795	\$79,500	32	\$320	583	\$2,910	966	28,176	\$563,710	54,929	\$831,240

2013 KING SALMON TAGS SOLD OUTSIDE ALASKA OR NOT TIED TO A REGION

CITY	RESIDENT				NONRESIDENT											NONRESIDENT TOTAL		GRAND TOTAL					
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #	TOTAL #	TOTAL \$	TOTAL #	TOTAL \$
9 Mile Falls		-		-		-		-		-		-		-		-		-		0	0	0	0
Alberton	1	10					1	30									1	5		2	35	3	45
Albuquerque							1	30												1	30	1	30
Amboy																				0	0	0	0
Arvada																				0	0	0	0
Auburn																				0	0	0	0
Avondale																				0	0	0	0
Baker City																				0	0	0	0
Beaver Creek					1	20	9	270					1	100					11	390	11	390	
Bellevue																			0	0	0	0	
Bellingham	3	30	8	80			2	60											10	140	13	170	
Boise																			0	0	0	0	
Boring																			0	0	0	0	
Bountiful	1	10	4	40	2	40	51	1,530	2	100			6	600					65	2,310	66	2,320	
Bozeman																			0	0	0	0	
Carriere																			0	0	0	0	
Chester																			0	0	0	0	
Clackamas																			0	0	0	0	
Corna																			0	0	0	0	
Corona							13	390					1	100					14	490	14	490	
Couer D Alene																			0	0	0	0	
Dallas	1	10	5	50	1	20	31	930					13	1,300					50	2,300	51	2,310	
Darnascus	2	20			2	40	50	1,500	6	300			5	500			4	20	67	2,360	69	2,380	
Eagle Point																			0	0	0	0	
Edgewood			182	1,820	92	1,840	27	810					7	700					308	5,170	308	5,170	
Eldorado																			0	0	0	0	
Ellensburg																			0	0	0	0	
Englewood																			0	0	0	0	
Farmington																			0	0	0	0	
Federal Way																			0	0	0	0	
Florence						5	150		5	250									10	400	10	400	
Greenville			5	50	8	160	9	270					2	200					24	680	24	680	
Hanalei																			0	0	0	0	
Hansville																			0	0	0	0	
Houston																			0	0	0	0	
Huntsville																			0	0	0	0	
Idaho City																			0	0	0	0	
Juneau HQ's WEB	9,525	95,250	1,892	18,920	3,912	78,240	7,047	211,410	1,001	50,050	127	2,540	773	77,300					14,780	438,460	24,305	533,710	
Kailua Kona																			0	0	0	0	
Lacey	1	10	13	130	22	440	13	390	3	150			1	100					52	1,210	53	1,220	
Layton																			0	0	0	0	
Lewiston			1	10	4	80	26	780	2	100			3	300					36	1,270	36	1,270	
Livingston							35	1,050					1	100					37	1,150	37	1,150	
Lorena																			0	0	0	0	
Mayrsville																			0	0	0	0	
Mayetta																			0	0	0	0	
Missoula																			0	0	0	0	
Nephi																			0	0	0	0	
Newcastle																			0	0	0	0	
North Plains																			0	0	0	0	
Olympia					13	260							1	100					14	360	14	360	
Payette																			0	0	0	0	
Placencia	1	10	3	30	28	560	75	2,250	2	100			8	800					117	3,740	118	3,750	
Port Angeles	2	20	8	80	107	2,140	2	60					2	200					119	2,480	121	2,500	
Port Hadlock																			0	0	0	0	
Port Orchard	2	20	131	1,310	1	20							3	300			20	100	155	1,730	157	1,750	
Portland																			0	0	0	0	
Poulsbo																			0	0	0	0	
Preston					1	20	27	810											28	830	28	830	
Prince Rupert, Canada																			0	0	0	0	
Renton			1	10	7	140	11	330											19	480	19	480	
Saint Petersburg																			0	0	0	0	
Sagle			4	40	2	40	9	270											15	350	15	350	
San Antonio**	294	2,940	181	1,810	40	800	61	1,830	11	550	1	20	5	500			6	30	325	5,540	619	8,480	
San Carlos	5	50			4	80	13	390											17	470	22	520	
Seattle	17	170	47	470	101	2,020	62	1,860	2	100			11	1,100					233	5,550	250	5,720	
Stites																			0	0	0	0	
Tillamook			11	110	2	40	4	120											17	270	17	270	
Tualitin																			0	0	0	0	
Tulsa																			0	0	0	0	
Tumwater																			0	0	0	0	
Vancouver																			0	0	0	0	
Wallsburg			1	10									1	100					2	110	2	110	
Washougal																			0	0	0	0	
Whitehorse Ykn Canada	16	160	13	130		21	420	20	600	1	50				487	4,870			543	1,200	559	1,360	
Woodinville																			0	0	0	0	
Woodland																			0	0	0	0	
TOTALS	9,871	98,710	2,510	25,100	4,371	\$87,420	7,604	\$228,120	1,035	\$51,750	128	\$2,560	844	\$84,400	487	\$4,870	31	\$155	61	17,071	\$479,505	26,942	\$578,215

**Includes all Tesoro Alaska sales throughout the State. Tesoro reports all the sales through their corporate store located in San Antonio.