

2012 REGIONAL KING SALMON STAMP SALES SUMMARY REPORT

2012 LICENSE YEAR KING SALMON STAMPS SOLD

AS OF 2/21/14 REGION	RESIDENT				NONRESIDENT			
	TOTAL# KS	GROSS \$	5% COMMISSION	NET \$	TOTAL# NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	8,492	84,920	4,246	80,674	13,578	405,420	20,271	385,149
Region 1	12,335	123,350	6,168	117,183	35,990	704,880	35,244	669,636
Region 2	32,640	326,400	16,320	310,080	25,607	559,845	27,992	531,853
Region 3	2,999	29,990	1,500	28,491	1,477	31,900	1,595	30,305
OUTSIDE AK	432	4,320	216	4,104	2,477	49,085	2,454	46,631
Mail-in/Walk-in HQ Sales	31	310	16	295	68	2,575	129	2,446
TOTAL	56,929	569,290	28,465	540,826	79,197	1,753,705	87,685	1,666,020

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
22,070	490,340	24,517	465,823
48,325	828,230	41,412	786,819
58,247	886,245	44,312	841,933
4,476	61,890	3,095	58,796
2,909	53,405	2,670	50,735
99	2,885	144	2,741
136,126	2,322,995	116,150	2,206,845

2011 LICENSE YEAR KING SALMON STAMPS SOLD

AS OF 4/6/11 REGION	RESIDENT				NONRESIDENT			
	TOTAL# KS	GROSS \$	5% COMMISSION	NET \$	TOTAL# NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	8,321	83,210	4,161	79,050	14,441	16,335	817	15,518
Region 1	12,695	126,950	6,348	120,603	36,069	718,780	35,939	682,841
Region 2	45,166	451,660	22,583	429,077	40,861	850,590	42,530	808,061
Region 3	3,595	35,950	1,798	34,153	1,740	27,745	1,387	26,358
OUTSIDE AK	654	6,540	327	6,213	2,955	487,965	24,398	463,567
Mail-in/Walk-in HQ Sales	37	370	19	352	86	2,845	142	2,703
TOTAL	70,468	704,680	35,234	669,446	96,152	2,104,260	105,213	1,999,047

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
22,762	99,545	4,977	94,568
48,764	845,730	42,287	803,444
86,027	1,302,250	65,113	1,237,138
5,335	63,695	3,185	60,510
3,609	494,505	24,725	469,780
123	3,215	161	3,054
166,620	2,808,940	140,447	2,668,493

2012 MINUS 2011 COMPARISON OF KING SALMON STAMPS SOLD

REGION	RESIDENT				NONRESIDENT			
	TOTAL # KS	GROSS \$	5% COMMISSION	NET \$	TOTAL # NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	171	1,710	86	1,625	(863)	389,085	19,454	369,631
Region 1	(360)	(3,600)	(180)	(3,420)	(79)	(13,900)	(695)	(13,205)
Region 2	(12,526)	(125,260)	(6,263)	(118,997)	(15,254)	(290,745)	(14,537)	(276,208)
Region 3	(596)	(5,960)	(298)	(5,662)	(263)	4,155	208	3,947
OUTSIDE AK	(222)	(2,220)	(111)	(2,109)	(478)	(438,880)	(21,944)	(416,936)
Mail-in/Walk-in HQ Sales	(6)	(60)	(3)	(57)	(18)	(270)	(14)	(257)
TOTAL	(13,539)	(135,390)	(6,770)	(128,621)	(16,955)	(350,555)	(17,528)	(333,027)

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
(692)	390,795	19,540	371,255
(439)	(17,500)	(875)	(16,625)
(27,780)	(416,005)	(20,800)	(395,205)
(859)	(1,805)	(90)	(1,715)
(700)	(441,100)	(22,055)	(419,045)
(24)	(330)	(17)	(314)
(30,494)	(485,945)	(24,297)	(461,648)

KEY

KS	ANNUAL RESIDENT \$10
1 DAY	ONE DAY NONRESIDENT \$10
3 DAY	THREE DAY NONRESIDENT \$20
7 DAY	SEVEN DAY NONRESIDENT \$30
14 DAY	FOURTEEN DAY NONRESIDENT \$50
ML	ANNUAL NONRESIDENT MILITARY \$20
YS	ANNUAL NONRESIDENT \$100
ZZ	DUPLICATE FOR LOST STAMP \$5
YT	YT-AK NONRESIDENT RECIPROCAL KING SALMON STAMP \$10
NR	ALL NONRESIDENT STAMPS (YS+ML+1DAY+3DAY+7DAY+14DAY)

The commission expense is estimated at 5% of the calculated gross revenues. Data is shown as rounded to the nearest whole dollar.

Net revenues are calculated by gross\$ minus commissions\$.

The summary totals shown for nonresident class/types include duplicate King salmon stamp sales.

2012 KING SALMON TAGS SOLD IN REGION 1

CITY	RESIDENT				NONRESIDENT														
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #
Angoon	70	700	14	140	159	3,180	270	8,100	8	400		-	8	800	1	10	4	20	6
Coffman Cove	50	500	54	540	28	560	97	2,910	7	350		-	16	1,600		-	3	15	2
Craig	372	3,720	166	1,660	1,138	22,760	558	16,740	34	1,700	1	20	73	7,300		-	18	90	26
Edna Bay	5	50		-		-		-		-		-		-		-			
Elfin Cove	15	150	21	210	140	2,800	437	13,110	7	350		-	21	2,100	5	50			5
Funter Bay		-		-		-		-		-		-		-		-			
Gustavus	19	190	122	1,220	61	1,220	51	1,530		-		-	2	200		-			6
Haines	279	2,790	200	2,000	19	380	13	390	9	450		-	21	2,100	46	460	6	30	3
Hoonah	134	1,340	115	1,150	28	560	19	570	3	150		-	7	700	2	20	1	5	3
Hydaburg	2	20	2	20	2	40		-		-		-		-		-			
Hyder		-		-	2	40		-		-		-	1	100		-			
Juneau Local *	5,010	50,100	2,844	28,440	571	11,420	935	28,050	126	6,300	52	1,040	165	16,500	3	30	65	325	181
Juneau HQ's Walk-In**	31	310	5	50	6	120	31	930	19	950	1	20	5	500	0	-	1	5	0
Kake	81	810	3	30	6	120		-		-		-	3	300		-			
Ketchikan	2,439	24,390	5,260	52,600	2,837	56,740	1,832	54,960	290		64	1,280	248	24,800		-	79	395	254
Klawock	234	2,340	100	1,000	327	6,540	144	4,320	19	950		-	17	1,700		-	6	30	9
Metlakatla	11	110	3	30		-		-		-		-		-		-			
Meyers Chuck		-		-		-		-		-		-		-		-			
Naukati		-		-		-	23	690		-		-		-		-			
Pelican	12	120	1	10	8	160	35	1,050	6	300		-	5	500		-			
Petersburg	780	7,800	141	1,410	137	2,740	517	15,510	70	3,500	23	460	60	6,000	1	10	21	105	39
Point Baker		-		-	1	20	2	60		-		-		-		-			
Port Alexander	8	80	2	20	2	40	45	1,350		-		-		-		-			
Sitka	1,857	18,570	2,854	28,540	4,483	89,660	2,272	68,160	94	4,700	86	1,720	136	13,600	2	20	68	340	191
Skagway	200	2,000	944	9,440	13	260	8	240	2	100		-	7	700	93	930	1	5	18
Tenakee Spgs	25	250	1	10	45	900	8	240		-		-		-		-			
Thorne Bay	77	770	45	450	106	2,120	226	6,780	12	600	1	20	15	1,500	2	20	2	10	12
Ward Cove	8	80	1,501	15,010	32	640	15	450	1	50		-	2	200		-			11
Whale Pass		-		-		-		-		-		-		-		-			
Wrangell	542	5,420	87	870	65	1,300	210	6,300	53	2,650		-	44	4,400	1	10	11	55	20
Yakutat	105	1,050	245	2,450	155	3,100	103	3,090	6	300		-	18	1,800	3	30	3	15	4
TOTALS	12,366	\$123,660	14,730	\$147,300	10,371	\$207,420	7,851	\$235,530	766	\$23,800	228	\$4,560	874	\$87,400	159	\$1,590	289	1,445	790

NONRESIDENT TOTAL	
TOTAL #	TOTAL \$
470	12,640
207	5,975
2,014	50,270
0	0
636	18,570
0	0
242	4,170
317	5,350
178	3,135
4	60
3	140
4,942	92,075
68	2,575
12	450
10,864	190,775
622	14,540
3	30
0	0
23	690
55	2,020
1,009	29,725
3	80
49	1,410
10,186	206,720
1,086	10,745
521	1,150
424	11,480
1,562	16,350
0	0
491	15,575
537	10,755
36,058	\$707,455

GRAND TOTAL	
TOTAL #	TOTAL \$
540	13,340
257	6,475
2,386	53,990
5	50
651	18,720
0	0
261	4,360
596	8,140
312	4,475
6	80
3	140
9,952	142,175
99	2,885
93	1,260
13,303	215,165
856	16,880
14	140
0	0
23	690
67	2,140
1,789	37,525
3	80
57	1,490
12,043	225,290
1,286	12,745
79	1,400
498	12,250
1,570	16,430
0	0
1,033	20,995
642	11,805
48,424	\$831,115

* Juneau Local includes Auke Bay and Douglas sales

**Juneau HQ's includes Mail-In & Walk-In ONLY

2012 KING SALMON TAGS SOLD IN REGION 3

CITY	RESIDENT		NONRESIDENT																	
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #	
Anderson		-		-		-		-		-		-		-		-		-		-
Aniak	2	20		-		-		-		-		-		-		-		-		-
Anvik		-		-		-	59	1,770		-		-	2	200		-		-		-
Barrow	1	10		-		-		-		-		-		-		-		-		-
Beaver		-		-		-		-		-		-		-		-		-		-
Bethel		-	1	10		-	12	360	3	150		-		9	90		-		-	-
Brevig Mission		-		-		-		-		-		-		-		-	2	10		-
Cantwell	1	10	4	40		-		-		-		-		-		-	-	-		-
Chignik Lagoon		-		-	3	60		-		-		-		-		-	2	10		-
Chitina	7	70		-		-		-		-		-		-		-	1	5		-
Chuathbaluk		-		-		-		-		-		-		-		-	-	-		-
Copper Center	97	970	314	3,140	27	540	18	540	4	200	4	80	7	700		-	1	5	7	-
Crooked Creek	3	30		-		-		-		-		-		-		-	-	-		-
Delta Junction	78	780	8	80	11	220	6	180		-	6	120	1	100		-	1	5	1	-
Denali Park	12	120	11	110	4	80		-	1	50		-	1	100		-	-	-		-
Eielson A F B	226	2,260	16	160	8	160	4	120		-	36	720	2	200		-	1	5	2	-
Fairbanks	1,925	19,250	117	1,170	77	1,540	60	1,800	14	700	71	1,420	63	6,300	3	30	11	55	48	-
Fort Wainwright	82	820	1	10	1	20		-		-	49	980		-		-	2	10	6	-
Gakona	16	160	36	360	24	480	18	540	3	150		-	4	400		-	-	-		-
Galena		-		-		-		-		-		-		-		-	-	-		-
Glennallen	167	1,670	76	760	44	880	50	1,500	4	200		-	4	400		-	7	35	10	-
Healy		-		-		-		-		-		-		-		-	-	-		-
Kotzebue	2	20		-		-		-		-		-		-		-	-	-		-
Koyuk		-		-		-		-		-		-		-		-	-	-		-
Nenana	6	60		-	4	80		-		-		-		-		-	-	-		-
Nome	6	60		-	1	20		-		-		-		-		-	-	-		-
North Pole	339	3,390	9	90	9	180	5	150	3	150		-		-		-	2	10	3	-
Paxson		-		-		-		-		-		-		-		-	-	-		-
Prudhoe Bay	2	20		-		-		-		-		-		-		-	-	-		-
Quinhagak		-		-		-		-		-		-		-		-	-	-		-
Russion Mission		-		-		-		-		-		-		-		-	-	-		-
Saint Marys		-		-		-		-		-		-		-		-	-	-		-
Saint Michael		-		-		-		-		-		-		-		-	-	-		-
Saicha		-		-		-		-		-		-		-		-	-	-		-
Sleetmute		-		-		-		-		-		-		-		-	-	-		-
Tanana		-		-		-		-		-		-		-		-	-	-		-
Tok	6	60	9	90		-		-		-		-	7	700		-	-	-	1	-
Tululsak		-		-		-		-		-		-		-		-	-	-		-
Two Rivers		-		-		-		-		-		-		-		-	-	-		-
Unalakleet	21	210	4	40	2	40	12	360	1	50		-		-		-	-	-	1	-
White Mountain		-		-		-		-		-		-		-		-	-	-		-
TOTAL	2,999	\$ 29,990	606	\$ 6,060	215	\$ 4,300	244	\$ 7,320	33	\$ 1,650	166	\$ 3,320	91	\$ 9,100	12	\$ 120	30	\$ 150	80	

NONRESIDENT TOTAL	
TOTAL #	TOTAL \$
0	0
0	0
61	1,970
0	0
0	0
25	520
2	10
4	40
5	70
1	5
0	0
382	5,205
0	0
34	705
17	340
69	1,365
464	12,985
59	1,020
85	1,930
0	0
195	3,775
0	0
0	0
0	0
4	80
2	20
31	580
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
17	790
0	0
0	0
20	490
0	0
1,477	\$ 31,900

GRAND TOTAL	
TOTAL #	TOTAL \$
0	0
2	20
61	1,970
1	10
0	0
25	520
2	10
5	50
5	70
8	75
0	0
479	6,175
3	30
112	1,485
29	460
295	3,625
2,389	32,235
141	1,840
101	2,090
0	0
362	5,445
0	0
2	20
0	0
10	140
8	80
370	3,970
0	0
0	0
0	0
0	0
0	0
0	0
0	0
0	0
23	850
0	0
0	0
41	700
0	0
4,476	\$ 61,890

