

2010 REGIONAL KING SALMON STAMP SALES SUMMARY REPORT

2010 LICENSE YEAR KING SALMON STAMPS SOLD

AS OF 4/6/11	RESIDENT				NONRESIDENT			
REGION	TOTAL# KS	GROSS \$	5% COMMISSION	NET \$	TOTAL# NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	7,719	77,190	3,860	73,331	13,196	390,105	19,505	370,600
Region 1	12,422	124,220	6,211	118,009	34,326	\$690,695	34,535	656,160
Region 2	44,534	445,340	22,267	423,073	39,467	\$841,335	42,067	799,268
Region 3	4,537	45,370	2,269	43,102	2,419	\$43,090	2,155	40,936
OUTSIDE AK	564	5,640	282	5,358	2,772	\$54,955	2,748	52,207
Mail-in/Walk-in HQ Sales	26	260	13	247	163	\$4,925	246	4,679
TOTAL	69,802	698,020	34,901	663,119	92,343	2,025,105	101,255	1,923,850

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
20,915	467,295	23,365	443,930
46,748	814,915	40,746	774,169
84,001	1,286,675	64,334	1,222,341
6,956	88,460	4,423	84,037
3,336	60,595	3,030	57,565
189	5,185	259	4,926
162,145	2,723,125	136,156	2,586,969

2009 LICENSE YEAR KING SALMON STAMPS SOLD

AS OF 3/25/10	RESIDENT				NONRESIDENT			
REGION	TOTAL# KS	GROSS \$	5% COMMISSION	NET \$	TOTAL# NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	7,707	77,070	3,854	73,217	11,988	\$356,470	17,824	338,647
Region 1	13,015	130,150	6,508	123,643	35,186	\$690,640	34,532	656,108
Region 2	47,667	476,670	23,834	452,837	38,202	\$841,640	42,082	799,558
Region 3	4,386	43,860	2,193	41,667	2,015	\$37,160	1,858	35,302
OUTSIDE AK	1,141	11,410	571	10,840	2,874	\$61,485	3,074	58,411
Mail-in/Walk-in HQ Sales	25	250	13	238	56	1,545	77	1,468
TOTAL	73,941	739,410	36,971	702,440	90,321	1,988,940	99,447	1,889,493

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
19,695	433,540	21,677	411,863
48,201	820,790	41,040	779,751
85,869	1,318,310	65,916	1,252,395
6,401	81,020	4,051	76,969
4,015	72,895	3,645	69,250
81	1,795	90	1,705
164,262	2,728,350	136,418	2,591,933

2010 MINUS 2009 COMPARISON OF KING SALMON STAMPS SOLD

	RESIDENT				NONRESIDENT			
REGION	TOTAL # KS	GROSS \$	5% COMMISSION	NET \$	TOTAL # NR	GROSS \$	5% COMMISSION	NET \$
Internet Sales	12	120	6	114	1,208	33,635	1,681	31,953
Region 1	(593)	(5,930)	(297)	(5,634)	(860)	55	3	52
Region 2	(3,133)	(31,330)	(1,567)	(29,764)	1,265	(305)	(15)	(290)
Region 3	151	1,510	76	1,435	404	5,930	297	5,634
OUTSIDE AK	(577)	(5,770)	(289)	(5,482)	(102)	(6,530)	(326)	(6,204)
Mail-in/Walk-in HQ Sales	1	10	-	9	107	3,380	169	3,211
TOTAL	(4,139)	(\$41,390)	(2,070)	(\$39,321)	2,022	\$36,165	1,808	\$34,357

GRAND TOTALS			
TOTAL #	GROSS \$	5% COMM.	NET \$
1,220	33,755	1,688	32,067
(1,453)	(5,875)	(294)	(5,582)
(1,868)	(31,635)	(1,582)	(30,054)
555	7,440	372	7,068
(679)	(12,300)	(615)	(11,685)
108	3,390	169	3,221
(2,117)	(\$5,225)	(262)	(\$4,964)

KEY

KS	ANNUAL RESIDENT \$10
1 DAY	ONE DAY NONRESIDENT \$10
3 DAY	THREE DAY NONRESIDENT \$20
7 DAY	SEVEN DAY NONRESIDENT \$30
14 DAY	FOURTEEN DAY NONRESIDENT \$50
ML	ANNUAL NONRESIDENT MILITARY \$20
YS	ANNUAL NONRESIDENT \$100
ZZ	DUPLICATE FOR LOST STAMP \$5
YT	YT-AK NONRESIDENT RECIPROCAL KING SALMON STAMP \$10
VD	VOID STAMP \$0
NR	ALL NONRESIDENT STAMPS (YS+ML+1DAY+3DAY+7DAY+14DAY)

The commission expense is estimated at 5% of the calculated gross revenues. Data is shown as rounded to the nearest whole dollar.

Net revenues are calculated as gross minus commission.

The summary totals shown for nonresident class/types include duplicate King salmon stamp sales.

2010 KING SALMON TAGS SOLD IN REGION 1

CITY	RESIDENT				NONRESIDENT															
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #	
Angoon	73	730	17	170	64	1,280	151	4,530	8	400		-	13	1,300		-	3	15	5	
Auke Bay	15	150	455	4,550	74	1,480	305	9,150	8	400		-	11	1,100	5	50	2	10	3	
Coffman Cove	36	360	17	170	25	500	54	1,620	2	100		-	6	600		-			1	
Craig	369	3,690	164	1,640	1,096	21,920	467	14,010	32	1,600		-	58	5,800		-	13	65	17	
Douglas	1	10					2	60				-				-				
Edna Bay	3	30							1	50		-				-				
Elfin Cove	15	150	49	490	146	2,920	624	18,720	18	900	1	20	27	2,700	4	40	3	15	9	
Funter Bay												-				-				
Gustavus	4	40	191	1,910	178	3,560	82	2,460	1	50		-	8	800		-			1	
Haines	296	2,960	239	2,390	22	440	34	1,020	3	150	2	40	18	1,800	60	600			8	
Hoonah	114	1,140	21	210	6	120	18	540	4	200		-	6	600	1	10	3	15	4	
Hydaburg												-				-				
Hyder	1	10							3	150		-	2	200		-				
Juneau Local *	4,928	49,280	2,269	22,690	417	8,340	374	11,220	91	4,550	46	920	125	12,500	16	160	65	325	142	
Juneau HQ's Walk-In**	26	260	19	190	19	380	96	2,880	25	1,250	1	20	2	200	0	-	1	5	0	
Kake	75	750					1	30			2	40	4	400		-	7	35		
Ketchikan	2,630	26,300	4,449	44,490	2,540	50,800	2,033	60,990	142	7,100	86	1,720	304	30,400		-	63	315	192	
Klawock	280	2,800	89	890	255	5,100	141	4,230	7	350	1	20	26	2,600		-	7	35	14	
Metliakatla	18	180										-				-				
Meyers Chuck	4	40										-	1	100		-				
Naukati	1	10				15	450					-				-				
Pelican	13	130	5	50	5	100	15	450				-	3	300		-				
Petersburg	832	8,320	134	1,340	190	3,800	532	15,960	61	3,050	7	140	60	6,000		-	25	125	18	
Point Baker			2	20			1	30				-	1	100		-				
Port Alexander	5	50	9	90	37	740	51	1,530				-				-				
Sitka	1,922	19,220	3,327	33,270	4,611	92,220	1,968	59,040	77	3,850	123	2,460	106	10,600	2	20	85	425	151	
Skagway	136	1,360	861	8,610	20	400	18	540	2	100	1	20	8	800	109	1,090	3	15	11	
Tenakee Spgs	19	190	6	60	32	640	7	210	2	100		-				-			1	
Thorne Bay	84	840	83	830	94	1,880	161	4,830	26	1,300		-	27	2,700		-	3	15		
Ward Cove	11	110	1,355	13,550	67	1,340	21	630				-	1	100		-	1	5	7	
Whale Pass												-				-				
Wrangell	446	4,460	89	890	80	1,600	203	6,090	39	1,950	1	20	36	3,600	1	10	7	35	6	
Yakutat	91	910	196	1,960	107	2,140	194	5,820	16	800		-	9	900		-	4	20	6	
TOTALS	12,448	\$124,480	14,046	\$140,460	10,085	\$201,700	7,568	\$227,040	568	\$28,400	271	\$5,420	862	\$86,200	198	\$1,980	295	\$1,475	596	

NONRESIDENT TOTAL	
TOTAL #	TOTAL \$
261	7,695
863	16,690
105	2,990
1,847	45,035
2	60
1	50
881	25,765
0	0
461	8,780
386	5,840
63	1,685
0	0
5	350
3,545	60,545
163	4,925
14	505
9,809	195,815
540	13,225
0	0
1	100
15	450
28	900
1,027	30,415
4	150
97	2,360
10,450	201,865
1,033	10,485
48	1,010
394	11,555
1,452	15,625
0	0
462	14,185
532	11,640
34,489	\$690,695

GRAND TOTAL	
TOTAL #	TOTAL \$
334	8,425
878	16,840
141	3,350
2,216	48,725
3	70
4	80
896	25,915
0	0
465	8,820
682	8,800
177	2,825
0	0
6	360
8,473	109,825
189	5,185
89	1,255
12,439	222,115
820	16,025
18	180
5	140
16	460
41	1,030
1,859	38,735
4	150
102	2,410
12,372	221,085
1,169	11,845
67	1,200
478	12,395
1,463	15,735
0	0
908	18,645
623	12,550
46,937	\$815,175

* Juneau Local includes Auke Bay and Douglas sales

**Juneau HQ's includes Mail-In & Walk-In ONLY

2010 KING SALMON TAGS SOLD OUTSIDE ALASKA OR NOT TIED TO A REGION

CITY	RESIDENT		NONRESIDENT																	
	KS #	GROSS \$	1D #	GROSS \$	3D #	GROSS \$	7D #	GROSS \$	14D #	GROSS \$	ML #	GROSS \$	YS #	GROSS \$	YT #	GROSS \$	DUP #	GROSS \$	VOID #	
1 Mile Falls	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Albuquerque	-	-	-	-	1	20	1	30	-	-	-	-	-	-	-	-	-	-	-	-
Alberton	1	10	-	-	-	9	270	1	50	-	-	-	-	-	-	-	-	-	-	-
Amboy	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Anvada	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Auburn	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Avondale	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Baker City	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bever Creek	1	10	1	10	6	120	31	930	1	50	-	-	-	-	-	-	-	-	2	-
Bellevue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bellingham	-	-	9	90	3	60	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Boise	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Boring	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bozoult	1	10	-	-	1	20	75	2,250	2	100	-	-	8	800	-	-	-	-	1	-
Bozeman	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Carriere	3	30	26	260	14	280	-	-	-	-	-	-	1	100	-	-	-	-	-	-
Chester	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Clackamas	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Corna	-	-	-	-	-	15	450	-	-	-	-	-	-	-	-	-	-	-	-	-
Couer D Alene	-	-	-	1	20	14	420	-	-	-	-	-	2	200	-	-	-	-	-	-
Dallas	1	10	18	180	-	23	690	-	-	-	-	-	1	100	-	-	-	-	1	-
Eagle Point	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Edgewood	-	-	5	50	183	3,660	86	2,580	-	-	-	-	8	800	-	-	-	-	-	-
Eldorado	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3
Ellensburg	-	-	2	20	-	2	60	-	-	-	-	-	5	500	-	-	-	-	-	-
Englewood	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Federal Way	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Hanalei	-	-	5	50	-	3	90	-	-	-	-	-	-	-	-	-	-	-	-	-
Hansville	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Houston	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Idaho City	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Juneau HQ's WEB	7,719	77,190	1,731	17,310	3,322	66,440	6,319	189,570	1,084	54,200	119	2,380	602	60,200	-	1	5	18	-	-
Kalius Kona	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Layton	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Lewiston	-	-	1	10	9	180	19	570	1	50	-	-	1	100	-	-	-	-	1	-
Livingston	-	-	5	50	15	300	-	-	-	-	-	-	3	300	-	-	-	-	-	-
Lutens	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mayrsville	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Mayetta	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Missoula	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Nash	-	-	20	200	29	580	15	450	-	-	-	-	-	-	-	-	-	-	1	-
Newcastle	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
North Plains	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Olympia	-	-	6	60	22	440	52	1,560	-	-	-	-	1	100	-	-	-	-	-	-
Puyette	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Piacentia	-	-	8	80	10	200	97	2,910	3	150	-	-	10	1,000	-	-	-	-	2	-
Port Angeles	-	-	1	10	84	1,680	27	810	-	-	-	-	-	-	-	2	10	1	-	-
Port Hadlock	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Port Orchard	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Portland	2	20	108	1,080	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Poulsbo	-	-	-	-	2	40	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Preslon	-	-	-	-	1	20	8	240	1	50	-	-	-	-	-	-	-	-	-	-
Prince Rupert, Canada	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Renton	-	-	2	40	1	30	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Saint Petersburg	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
San Antonio**	551	5,510	424	4,240	130	2,600	119	3,570	23	1,150	-	-	18	1,800	1	10	23	115	19	-
San Carlos	2	20	-	-	1	20	4	120	2	100	-	-	-	-	-	-	-	-	-	-
Seattle	-	-	-	-	130	2,600	3	90	1	50	-	-	13	1,300	-	-	-	-	3	-
Stiles	-	-	-	-	-	3	90	-	-	-	-	-	2	200	-	-	-	-	-	-
Tillamook	-	-	17	170	-	1	30	1	50	-	-	-	1	100	-	-	-	-	-	-
Tualatin	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tulsa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Tumwater	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Vancouver	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Wallisburg	-	-	18	180	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Washougal	-	-	3	30	7	140	52	1,560	15	750	-	-	9	900	-	-	-	-	2	-
Whitehorse Y'kn Canada	-	-	11	110	22	440	6	180	-	-	-	-	-	-	452	4,520	-	-	1	-
Woodville	2	20	-	-	-	-	82	2,460	4	200	-	-	10	1,000	-	-	-	-	-	-
Woodward	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTALS	8,283	82,830	2,419	24,190	3,995	79,900	7,067	212,010	1,139	56,950	119	2,380	695	69,500	453	4,530	26	130	55	-

NONRESIDENT TOTAL		GRAND TOTAL	
TOTAL #	TOTAL \$	TOTAL #	TOTAL \$
0	0	0	0
2	50	2	50
10	320	11	330
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
41	1,110	42	1,120
0	0	0	0
12	150	12	150
0	0	0	0
0	0	0	0
0	0	0	0
27	3,170	88	3,180
0	0	0	0
41	640	44	670
0	0	0	0
0	0	0	0
15	450	15	450
17	640	17	640
43	970	44	980
0	0	0	0
285	7,090	285	7,090
0	0	0	0
9	580	9	580
0	0	0	0
0	0	0	0
0	0	0	0
8	140	8	140
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
13,196	390,105	20,915	467,295
0	0	0	0
32	910	32	910
23	650	23	650
0	0	0	0
0	0	0	0
0	0	0	0
81	2,160	81	2,160
0	0	0	0
130	4,340	130	4,340
115	2,510	115	2,510
0	0	0	0
108	1,080	110	1,100
0	0	0	0
2	40	2	40
10	310	10	310
0	0	0	0
3	70	3	70
0	0	0	0
757	13,475	1,308	18,985
7	240	9	280
150	4,040	150	4,040
5	290	5	290
20	350	20	350
0	0	0	0
0	0	0	0
0	0	0	0
0	0	0	0
18	180	18	180
88	3,380	88	3,380
492	730	492	730
98	3,660	98	3,680
0	0	0	0
15,968	\$445,060	24,251	\$527,980

**Includes all Tesoro Alaska sales throughout the State. Tesoro reports all their sales through their corporate store located in San Antonio.