Highlights of Aquatic Farming in Alaska 2013 Production Year



Assistant Coordinator Mariculture Program



NOTES

• Summarized from shellfish grower's 2013 annual reports

% Change from 2012

2013 Annual Mariculture Status Report – available online

http://www.adfg.alaska.gov/FedAidPDFs/FMR14-41.pdf

Handout

1 Page Summary Sheet of today's presentation

THE BASICS

Operations

Aquatic Farms 68

Nurseries 8

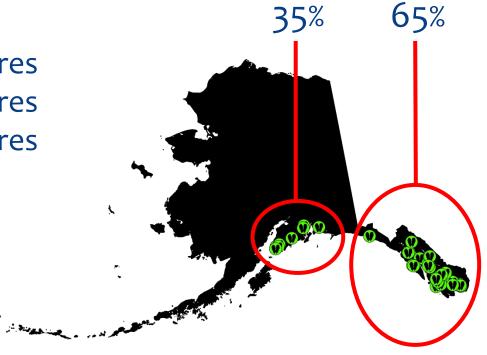
Hatcheries 2

Farm Size

Range 1 – 24 acres

Total 346 acres

Average 5.09 acres



THE BOTTOM LINE

Sales

Aquatic Farms

+ 37%

\$ 769,146

Pacific oysters

92%

* Clams combined

6%

* Mussels

2%

Hatcheries & Nurseries

+ 46 %

\$ 157,283

Pacific oysters

76%

* Geoduck clams

24%

MARKET PRICE

	Average Price	% Change
Pacific oysters	\$ 9.36 / dz	+ 3%
Clams (Combined)	\$ 5.96 / lb	+ 6%
Mussels	\$ 5.55 / lb	- 6%

POSITIVE SIGNALS

The Farming Workforce is Growing!

Farm Positions	+ 20%	159
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More Oyster Seed Imported!

THINKING AHEAD

34 Farms acquired new seed in 2013

Farm Seed	Acquisition	Inventory

Pacific oysters - 35% + 19%

Geoduck clams + 2X + 2%

Littleneck clams - 99% - 78%

Mussels + 1000X + 800X

PERFORMANCE

Continue to explore methods of evaluating performance

Benchmarks

Compare ourselves to other similar states / countries

Monitor our progress

Advertise – present investors with comparable metrics

Department of Economic Development

In the meantime...

Did our annual sales meet or exceed projections?

Did the industry get the amount of seed it wanted this year?

Use the 10 year operations and development plan

Struggled

Initial schedule of production is quickly outdated as an operation matures Projections loose their value – no longer representative Amendments are possible but, not at the top of our grower's "to-do" lists

NEW IDEA

At the end of each year

One page form

Update **NEXT YEAR's** Plans

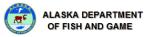
- Harvest
- Sales
- Seed acquistion
- Gear installation

Hopefully...

Smaller time scale

- Estimates more informed and realistic
- Increasing their value

Feedback



AQUATIC FARM OPERATIONS AND DEVELOPMENT PLAN UPDATE FOR OPERATING YEAR 2015

Mail Completed Form to:

Mariculture Program Coordinator Alaska Department of Fish and Game Division of Commercial Fisheries P.O. Box 115526 Juneau, AK 99811-5526 Questions? Call (907) 465-6150 or (907) 465-6122

To update your operation and de	evelopment plan, please provide th	e following information:
	*** CONFIDENTIAL ***	
Permit Holder:	Operation Permit Number:	
Please specify your anticipated	seed purchase/acquisition and proc	luct to be sold in 2015.
Culture Species	How much new seed do you plan to get?	How much product do you plan to sell?
Please describe any new aquatic	structures1 you plan to add to you	ur operation in 2015.
Aquatic Structure	Number that will be added	Dimensions / Description
I understand that this form is an	amendment request and must be r	eviewed before final approval.
SIGNATURE DATE		DATE

1 - Aquatic structures may include culture gear, equipment, and support facilities

THANK YOU

